

COMMERCIAL SALTWATER SECTOR

CARES ACT – FISHERIES

(Sec. 12005 of the Coronavirus Aid,
Relief, and Economic Security Act)

CARES ACT CRITERIA (clarifying information)

- Cannot compensate, state, local, or tribe for lost municipal or government tax revenue
- Only address fishery-related direct or indirect losses
- **If apply to other federal programs for assistance to address the same impacts resulting from COVID-19 may be considered revenue and be applied to the >35% loss analysis. “Cannot be made more than whole of loss”**
 - **USDA purchased product.**
 - **SBA, PPP, etc.**

New Hampshire CARES Act: Marine and Coastal Fisheries Assistance from COVID-19 Effects

TIMELINE

Sector Work
Group
meetings
June 2020

Sector
plans into
NH Spend
Plan

NH Spend
Plan to
NOAA for
Approval

Advisory
Work
Group
review and
appeal
process

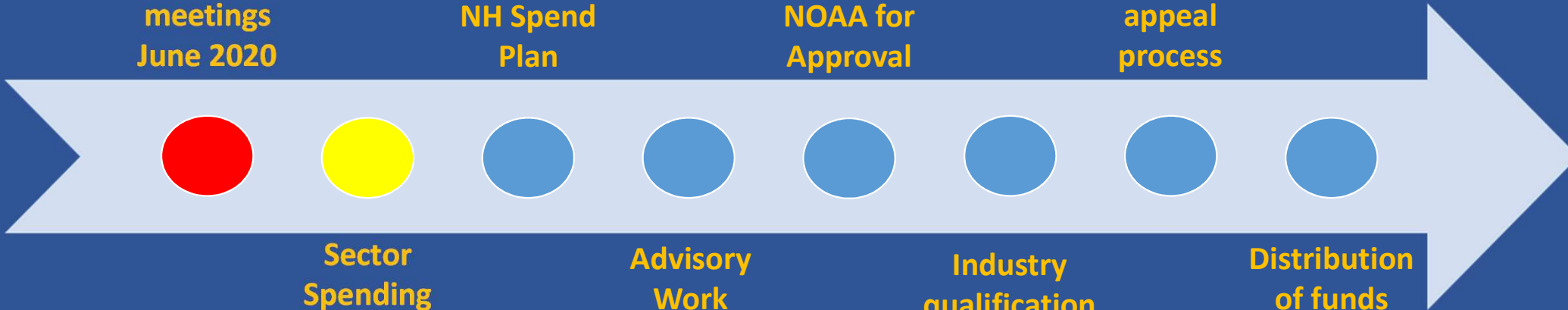


Sector
Spending
Plan
Development
July 2020

Advisory
Work
Group
review

Industry
qualification
process

Distribution
of funds



PRELIMINARY DATA-Commercial (All)

All Commercial and Aquaculture												
	January	February	March	April	May	June	July	August	September	October	November	December
2015-2019 Average Value	\$2,425,836	\$2,033,858	\$1,736,268	\$1,552,025	\$1,547,986	\$1,935,791	\$4,347,911	\$5,232,620	\$3,607,614	\$3,367,620	\$2,802,545	\$3,143,762
2020 Value	\$2,728,470	\$1,442,743	\$833,085	\$491,179	\$1,216,716	\$1,428,352						
2020 Value of Loss	No Loss	\$591,115	\$903,183	\$1,060,845	\$331,270	\$507,440						
2020 % of Loss	No Loss	29.1%	52.0%	68.4%	21.4%	26.2%						
January - May 2020 % of Loss	27.80%											
January - June 2020 % of Loss	27.50%											
February - June 2020 % of Loss		38.54%										

- **March and April** - >35% losses realized to the Commercial industry, as a whole (saltwater, lobster, and aquaculture). Currently (compared to 5-year average):
 - some with >35% loss
 - some with no loss
 - some with between 0% - 35% loss

PRELIMINARY DATA- Commercial Saltwater (No Lobster/Aquaculture)

Commercial Without Lobster, Crab, and Aquaculture												
	January	February	March	April	May	June	July	August	September	October	November	December
2015-2019 Average Value	\$34,144	\$45,057	\$46,916	\$78,993	\$32,965	\$84,249	\$289,246	\$597,152	\$476,227	\$226,937	\$69,987	\$55,653
2020 Value	\$90,844	\$27,167	\$24,386	\$37,627	\$14,635	\$186,099						
2020 Value of Loss	No Loss	\$17,890	\$22,530	\$41,366	\$18,330	No loss						
2020 % of Loss	No Loss	39.7%	48.0%	52.4%	55.6%	No loss						
January - May 2020 % of Loss	18.20%											
January - June 2020 % of Loss	No Loss											
February - June 2020 % of Loss		No Loss										

- **February, March, April and May** - >35% losses realized to the Saltwater Commercial industry (minus lobster and aquaculture).

Currently (compared to 5-year average):

- some with >35% loss
- some with no loss
- some with between 0% - 35% loss

NH Fish & Game CARES ACT Commercial Saltwater Survey

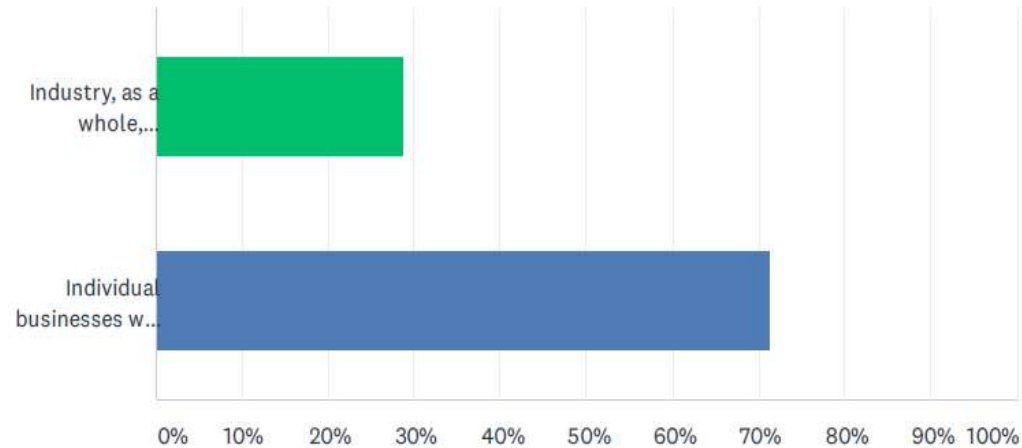
- **Commercial Saltwater Work Group reviewed draft notes and survey**
- **Survey sent to industry on 7/24/2020**
- **Total of 28 individuals responded to the survey**

SURVEY RESULTS

Question #1

Q1 Should the financial assistance payments be based on individual business losses of >35% or when the Commercial Saltwater fishing industry, as a whole, experiences a >35% loss?

Answered: 28 Skipped: 0

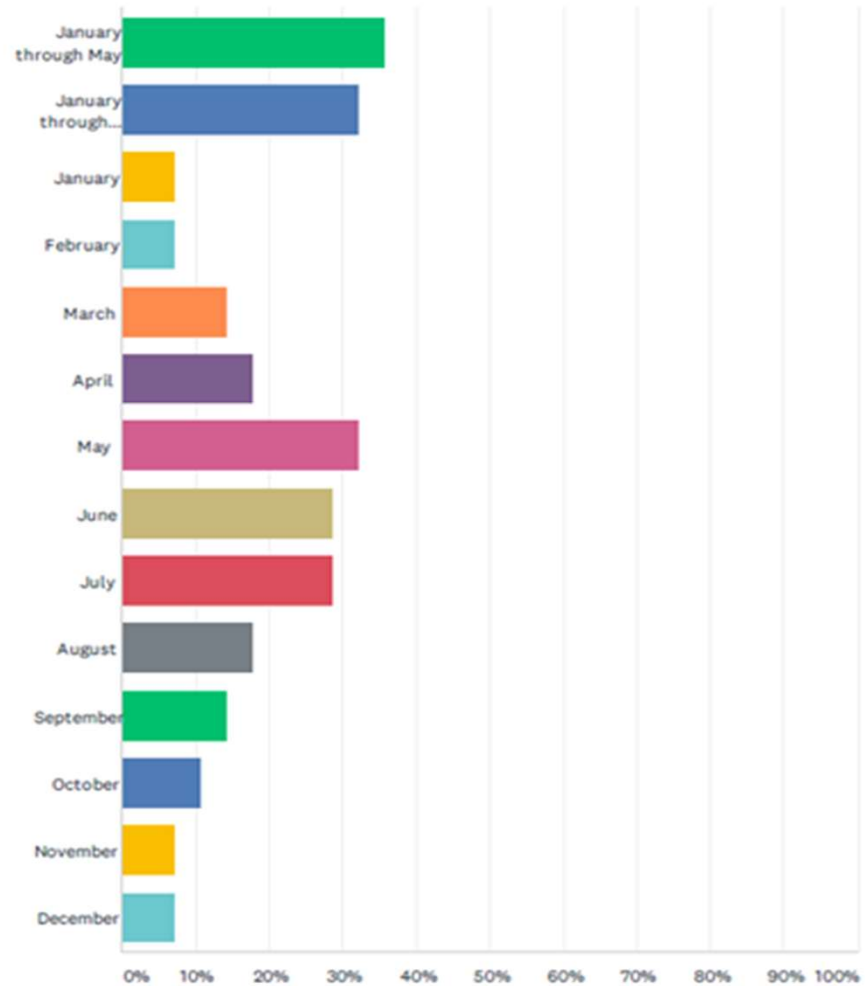


ANSWER CHOICES	RESPONSES	
Industry, as a whole, experiences a >35% loss.	28.57%	8
Individual businesses who experience a >35% loss, some may not experience a loss.	71.43%	20
TOTAL		28

Question #2

Q2 Which month(s) in 2020 should be considered to determine financial assistance payments for businesses that have realized a >35% loss from their previous 5-year average? Select all that apply.

Answered: 28 Skipped: 0

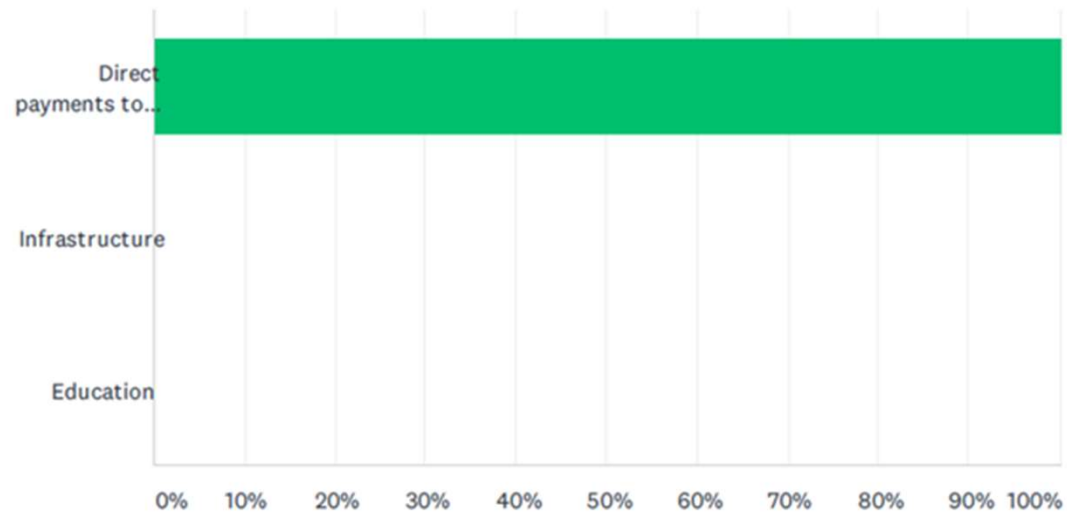


ANSWER CHOICES	RESPONSES	
January through May	35.71%	10
January through December	32.14%	9
January	7.14%	2
February	7.14%	2
March	14.29%	4
April	17.86%	5
May	32.14%	9
June	28.57%	8
July	28.57%	8
August	17.86%	5
September	14.29%	4
October	10.71%	3
November	7.14%	2
December	7.14%	2
Total Respondents: 28		

Question #3

Q3 How should financial assistance payments be distributed?

Answered: 28 Skipped: 0



ANSWER CHOICES	RESPONSES	
Direct payments to license holders	100.00%	28
Infrastructure	0.00%	0
Education	0.00%	0
TOTAL		28

Question #4

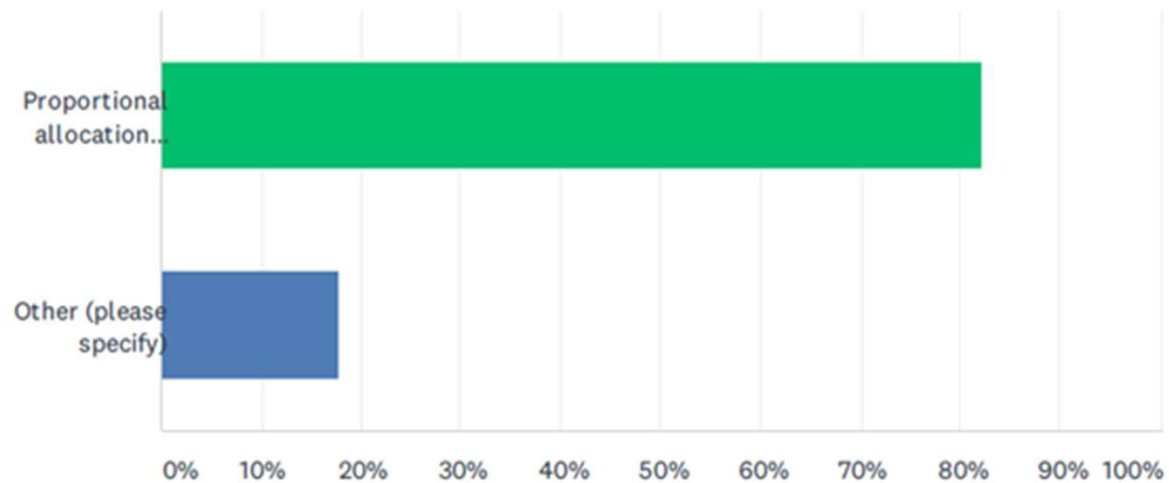
If you answered Infrastructure in Question 3, what infrastructure project would you like to see the funds used for?

N/A

Question #5

Q5 How should financial assistant payments be allocated to qualified license holders?

Answered: 28 Skipped: 0



ANSWER CHOICES

RESPONSES

Proportional allocation based on financial loss compared to the previous 5-year average of an individual's dealer reported value (in dollars) of landings.

82.14% 23

Other (please specify)

17.86% 5

TOTAL

28

SURVEY RESULTS SUMMARY

Question #1 – **71%** - Payout for individual business when experiences >35% loss.

Question #2 - **36%** - trigger individual payout period January through May.
32% - trigger individual payout period January through December.

Question #3 – **100%** - Direct payout to individual businesses

Question #4 – **N/A** – *Due to response in Question #3 (no infrastructure).*

Question #5 – **82%** - Proportional allocation based on loss compared to 5-year average
18% - Other: “All who qualify should get Covid relief, Equally divided to qualified license holders, Evenly per permit holder, Loss of saleable tuna market.”

Next Steps for Workgroup

- Finalize Commercial Sector Spend Plan
 - Timing
 - Payments

Next Steps for Fish & Game

- NH Spend Plan for all CARES Seafood Sectors
- Associate Funding to Spend Plan
- Send Spend Plan to ASMFC and NOAA Fisheries
- Upon Approval
 - Industry qualification/application process
 - ASMFC will distribute funds to NH CARES qualifiers

QUESTIONS??



HISTORY

- March 27, 2020, H.R. 748 was passed and signed by the President
- May 7th, Secretary of Commerce announced allocation of \$300 million in fisheries assistance
 - To states, tribes, and territories with coastal and marine fishery participants who have been negatively affected by COVID–19.
- NOAA Guidance:
 - May 18 – Methodology and Data
 - May 22 – Sector Percentages
- May 27 - NH initiating Workgroup Meetings
- June 2 – First Workgroup meeting/Aquaculture
- July 10 – CARES ACT Aquaculture Survey sent to industry
- July 16 – Second Workgroup meeting/Aquaculture

CARES ACT CRITERIA

- NH resident (person, LLC, company, etc.) only.
- >35% Economic Loss compared to prior 5-year average.
- Only Fisheries Related:
 - Qualifying: Commercial Fishing, For-Hire, Aquaculture, Processors/Dealers, and “Other” Related Fishery Businesses.
 - Non-Qualifying: Further down the supply chain; such as vessel repair, restaurants, or seafood retailers.

NH CARES ACT PACKAGE

Entity	<i>Percentage of Total Annual Revenue (All Sectors)</i>				Allocation	After NOAA/ASMFC overhead
	For-Hire Fishing	<u>Commercial Fishing and Aquaculture</u>	Seafood Sector	Tribal Commercial Fishing, Aquaculture & For Hire		
New Hampshire	4.30%	40.10%	55.60%		\$2,732,492	\$2,710,668

PRELIMINARY DATA

Commercial Saltwater **40.1%** of NH CARES
Package

Commercial Saltwater/Lobster 40.1%
= \$1,086,978